

CLINTONVILLE PUBLIC LIBRARY

LIBRARY BOARD MEETING
AT CLINTONVILLE PUBLIC LIBRARY
75 Hemlock St., Clintonville, WI 54929
4:00 PM
THURSDAY JUNE 8, 2023

June 5, 2023

Brandon Braden Jeanne Writt Mari Hintz Donna Lederer Troy Kuhn Jeanine Supanich Polly Goodell

Agenda

- 1. Call to Order; Roll Call
- 2. Approval of Agenda
- 3. Citizens Forum
- 4. Friends of the Library Report
- 5. Approval of Minutes from May 11, 2023
- 6. Approval of May Financial and Special Accounts Reports
- 7. Approval of June 2023 bills
- 8. Discussion of Librarian's Report
- 9. Discussion/Possible Action on 2024-2031 Capital Improvement Plan
- 10. Set Next Meeting Day and Time
- 11. Adjourn JS/jh

Posted: Clintonville City Hall, Clintonville Public Library, Community Center

Please note, upon reasonable notice, efforts will be made to accommodate the needs of disabled individuals through appropriate aids and services. For additional information or to request this service, contact Clintonville Public Library at 715-823-4563

CLINTONVILLE PUBLIC LIBRARY AGENDA INFORMATION

June 5

Discussion/Possible Action on 2024-2031 Capital Improvement Plan (Page 11)

In your packet is the 2024-2031 Capital Improvement Plan. The most significant project we have is replacing the boilers in 2027.

Clintonville Public Library Board Meeting May 11th, 2023

- Meeting was called to order at 4:00. Roll call was taken; those present were Jeanne Writt, Mari Hintz, Donna Lederer, Polly Goodell, Troy Kuhn, Brandon Braden and Jeanine Supanich.
- 2. Motion to approve agenda by Mari, seconded by Polly with a change moving agenda item #9 to this time to introduce a new board member. Brandon Braden will represent the city in place of Peggy Zaemisch.
- 3. No citizens present.
- 4. No Friends of the Library report
- 5. Jeanne motioned to approve the minutes from April 13th meeting: seconded by Mari.
- 6. Polly motioned to approve April Financial and Special Accounts Reports. This was seconded by Donna and passed roll call vote with all in favor.
- 7. Jeanne motioned to approve May bills in the amount of \$34,852.88; Mari seconded . Roll call vote with all in favor.
- 8. Librarians Report was discussed. 5 candidates for Youth Services Librarian will be interviewed . 3 cameras were installed to cover supervision.
- 9. New Board Member Branden was introduced (#2)
- 10. Board and Staff Roster were discussed.
- 11. Troy motioned to consent agenda, accepting all current officers: Jeanine Supanich as President, Donna Lederer as Vice President and Polly Goodell as Secretary. Polly seconded. All in favor.
- 12. Summer Reading Program has many activities and prizes for incentives. Bubble Wonders, Canine Thor, a play, The New Zoo and other activities will be funded by OWLS and Friends of the Library.
- 13. Next meeting will be Thursday June 8th.
- 14. Polly motioned to adjourn at 4:47; Seconded by Donna.

CLINTONVILLE PUBLIC LIBRARY FINANCIAL STATEMENT MAY 2023

EXPENDITURES	to date	May
ACCOUNT ACCT DESCRIPTION MAY VED BUDGET BALANCE O	2023	2022
ACCOUNT ACCT DESCRIPTION MAY YTD BUDGET BALANCE 9	% SPENT	% SPENT
204-55110-41- 1100 SALARIES - STAFF 13,268.37 85,971.53 215,289.83 129,318.30	40%	40%
204-55110-41- 1110 JANITOR SALARIES 1,343.39 7,021.14 19,233.47 12,212.33	37%	38%
204-55110-41- 1500 EMPLOYEE BENEFITS 4,363.01 33,655.76 78,503.64 44,847.88	43%	49%
TOTAL SALARIES 18,974.77 126,648.43 313,026.94 186,378.51	40%	42%
204-55110-41- 2100 INFORMATION TECHNOLOGY 32.64 16,505.24 16,500.00 (5.24)	100%	81%
204-55110-41- 2250 TELEPHONE SERVICE 232.86 963.23 2,600.00 1,636.77	37%	33%
204-55110-41- 2260 GAS 538.47 4,154.40 4,200.00 45.60	99%	105%
204-55110-41- 2270 WATER AND ELECTRICITY 910.28 4,525.74 9,300.00 4,774.26	49%	48%
204-55110-41- 3110 POSTAGE 26.16 528.48 700.00 171.52	75%	36%
204-55110-41- 3112 COPIES 410.44 1,292.81 1,700.00 407.19	76%	55%
204-55110-41- 3122 STAFF DEVELOPMENT 0.00 594.00 1,500.00 906.00	40%	40%
204-55110-41- 3123 MAINTENANCE SUPPLIES 0.00 571.48 1,600.00 1,028.52	36%	14%
204-55110-41- 3150 OFFICE SUPPLIES 368.01 1,266.69 3,000.00 1,733.31	42%	46%
204-55110-41- 3260 SUBSCRIPTIONS & PERIODICALS 0.00 44.97 150.00 105.03	30%	5%
204-55110-41- 3261 MARKETING 0.00 0.00 0.00 0.00	0%	0%
204-55110-41- 3269 BOOKS - ADULT 684.04 8,330.18 12,500.00 4,169.82	67%	60%
204-55110-41- 3270 BOOKS - JUVENILE 2,877.86 10,503.92 12,500.00 1,996.08	84%	62%
204-55110-41- 3272 eCONTENT 374.73 3,241.15 5,000.00 1,758.85	65%	55%
204-55110-41- 3280 PROGRAMS 939.41 2,721.77 3,000.00 278.23	91%	16%
204-55110-41- 3285 FINE ARTS & AV - ADULT 148.25 1,089.76 3,500.00 2,410.24	31%	50%
204-55110-41- 3286 FINE ARTS & AV - JUVENILE 203.63 752.96 3,000.00 2,247.04	25%	70%
204-55110-41- 3310 TRAVEL & TRAINING EXPENSES 171.87 627.08 1,000.00 372.92	63%	24%
204-55110-41- 3490 OTHER OPERATING EXPENSES 41.31 645.52 1,500.00 854.48	43%	37%
204-55110-41- 3560 BUILDING REPAIR/MAINTENANCE 0.00 6,653.26 4,000.00 (2,653.26)	166%	2%
204-55110-41- 5110 INSURANCE ON BUILDINGS 0.00 3,966.89 3,845.00 (121.89)	103%	103%
SUBTOTAL 7,959.96 68,979.53 91,095.00 22,115.47	76%	38%
TOTAL OPERATING EXPENSES 26,934.73 195,627.96 404,121.94 208,493.98	48%	40%
CAPITAL FUND		
401-57610-41- 8102 COMPUTER & EQUIPMENT 0.00 0.00 0.00 0.00	0%	0%
401-57610-41- 8103 OFFICE FURNITURE & EQUIPMEN 0.00 0.00 0.00 0.00 0.00	0%	0%
401-57610-41- 8200 CAPITAL IMPROVEMENTS 0.00 0.00 0.00 0.00 0.00	0%	0%
SUBTOTAL 0.00 0.00 0.00 0.00 0.00	0%	0%
TOTAL EXPENDITURES 26,934.73 195,627.96 404,121.94 208,493.98	48%	34%
REVENUE	to date	to date
	2023	2022
ACCOUNT ACCT DESCRIPTION MAY YTD BUDGET BALANCE	%REC'D	%REC'D
204-41104-41 SURPLUS APPLIED 0.00 0.00 14,513.94 (14,513.94)	0%	0%
204-41110-41 GENERAL PROPERTY TAXES 0.00 0.00 225,500.00 (225,500.00)	0%	0%
204-43790-41 OWLS SUPPORT 87,829.50 87,829.50 156,358.00 (68,528.50)	56%	57%
204-46710-41 LIBRARY FEES 42.99 576.41 750.00 (173.59)	77%	216%
204-46711-41 COPY MACHINE REVENUE 722.93 2,022.50 3,000.00 (977.50)	67%	39%
204-48110-41 INTEREST ON INVESTMENTS 0.00 0.00 0.00 0.00	0%	0%
204-48900-41 MISCELLANEOUS REVENUE 200.00 2,797.36 4,000.00 (1,202.64)	0%	0%
, , , , , ,		•
SUBTOTAL 88,795.42 93,225.77 404,121.94 (310,896.17)	23%	21%

CLINTONVILLE PUBLIC LIBRARY SPECIAL ACCOUNTS REPORT AS OF MAY 31, 2023

204-41-ACCOUNT DESCRIPTION	MAY	CURRENT BALANCE	INTEREST YTD	12/31/2022 BALANCE
204 FUND CARRYOVER FROM PREVIOUS YEAR EXCESS BUDGET REVENUE		211,360.00 -91,634.93		211,360.00
TOTAL 204 FUND BALANCE		119,725.07		211,360.00
305-41-ACCOUNT DESCRIPTION	MAY	CURRENT	INTEREST YTD	12/31/202 BALANC
CDS				
6501036060 Gift & Memorial CD due 5/24/2024 Bank First 2.00% Miller	0.00	1,413.65	0.00	1,413.6
Gift & Memorial	0.00	13,303.96	0.00	13,303.9
Gift & Memorial CD Balance	0.00	14,717.61		14,717.6
6501036066 Mantin Savings CD due 5/24/2024 Bank First 2.00%	0.00	12,156.72	0.00	12,156.7
6501036057 Combined CD due 5/24/2024 at Bank First 2.00%				
Thompson	0.00	12,435.66	0.00	12,435.66
Schultz	0.00	32,679.62	0.00	32,679.62
Mantin	0.00	12,718.25	0.00	12,718.2
OES Combined CD Balance	0.00	12,610.18 70,443.71	0.00	12,610.1 70,443.7
BILLINGS ESTATE DONATION				
6501036072 CD due 5/24/2024 Bank First 2.00%	0.00	217,459.46	0.00	217,459.46
6501036069 Billings CD due 5/24/2024 Bank First 2.00%	0.00	200,820.28	0.00	200,820.28
Total Billings Estate Donation	0.00	418,279.74		418,279.74
SAVINGS ACCOUNT (Mantin Funds) at Fox Communities				
120574 BALANCE - JANUARY 1		2,256.31		2,256.3
INTEREST RECEIVED OTHER REVENUE	0.00	0.00	0.00	0.00
SUBTOTAL	0.00	2,256.31	0.00	0.00
EXPENDITURES	0.00	0.00	0.00	0.00
SAVINGS ACCOUNT BALANCE		2,256.31		2,256.31
BANK BALANCE SUBTOTAL		517,854.09		517,854.09
GIFT & MEMORIAL ACCOUNT				
BALANCE - JANUARY 1 805-48500-41 DONATIONS/CONTRIBUTIONS*	0.00	28,660.69 300.00		29,031.94 0.00
805-46500-41 DONATIONS/CONTRIBUTIONS	0.00	28,960.69	-	29,031.94
55110-41-3492 EXPENDITURES**	0.00	1,686.00		0.00
SUBTOTAL	-	27,274.69	-	29,031.94
TOTAL 805 FUND BALANCE		545,128.78		546,886.03
GIFT & MEMORIAL ACCOUNT DETAIL				
GIFT & MEMORIAL ACCOUNT DETAIL 805-48500-41 *DONATIONS/CONTRIBUTIONS	MAY			
	0.00			
	0.00 0.00			
	0.00 0.00 0.00			
	0.00 0.00 0.00 0.00 0.00			
805-48500-41 *DONATIONS/CONTRIBUTIONS	0.00 0.00 0.00 0.00 0.00 0.00			
GIFT & MEMORIAL ACCOUNT DETAIL 805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS	0.00 0.00 0.00 0.00 0.00			
805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS	0.00 0.00 0.00 0.00 0.00 0.00			
805-48500-41 *DONATIONS/CONTRIBUTIONS	0.00 0.00 0.00 0.00 0.00 0.00			
805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS	0.00 0.00 0.00 0.00 0.00 0.00			
805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS 805- 55110-41-3492 **EXPENDITURES	0.00 0.00 0.00 0.00 0.00 0.00 0.00			
805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS 805- 55110-41-3492 **EXPENDITURES Baker & Taylor	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0			
805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS 805- 55110-41-3492 **EXPENDITURES Baker & Taylor	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0			
805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS 805- 55110-41-3492 **EXPENDITURES Baker & Taylor	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0			
805-48500-41 *DONATIONS/CONTRIBUTIONS TOTAL DONATIONS 805- 55110-41-3492 **EXPENDITURES Baker & Taylor	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0			

5

CLINTONVILLE PUBLIC LIBRARY MONTHLY REPORTS JUNE 2023

JAMIE HEIN, LIBRARY DIRECTOR'S REPORT:

Elected On-Boarding & Refresh Workshop

Jamie attended the On-Boarding workshop for new and current elected city officials on Tuesday, May 23. It was an opportunity to learn about our city officials and for them to learn about the Library. An icebreaker and a trivia game were utilized for the workshop.

AAC

Jamie attended the May 19 meeting of the OWLSnet Automation Advisory Committee (AAC) meeting. Discussion topics included the self-check function in the Infosoup Libraries app, OWLS/NFLS Joint Strategic Plan activities, and the Infosoup Road Trip. The two items approved by unanimous vote were a revised Network Connection Policy and a 2% increase in OWLSnet fees. Despite the 2% increase, our share will go down by around \$200 in 2024.

Summer Reading Program

Jamie and Ashley have been spending the month of May educating Clintonville public and St. Martin's classes about the Summer Reading Program. Students have been quite positive about the program and the different prizes and activities. Additionally, library staff has also spent May working on marketing materials for the website, social media, and flyers.

Youth Services position

Jamie and Ashley conducted interviews in the middle of May. One more interview remains due to scheduling conflicts and will be finished next week on June 6.

Town of Matteson Donation

On May 9, DuWayne Federwitz came to the Library and dropped off a check for \$1,000 to the Library from the Township of Matteson. Matteson has been donating \$1,000 a year for several years now in appreciation for the library services provided to town residents. A picture of DuWayne and Jamie was featured in the May 18 issue of the Clintonville Tribune-Gazette.

YOUTH SERVICES REPORT:

Programming Stats

Storytime

Library Technician Hannah Dahlman organized Storytime every week except for May 23 when Library Technician Emily Galica filled in.

Date	Theme	Kids	Adults
5/2/23	Bubbles	10	7
5/9/2023	Mothers	16	9

5/16/2023	Rainbows	10	7
5/23/2023	Donkeys	13	11
5/30/2023	Bugs	12	9

LEGO Nights

Date	Theme	Kids
5/2/2023	Star Wars	6
5/9/2023	Flowers	2
5/16/2023	Horses	0
5/23/2023	Turtles	5
5/30/2023	Free Build	5

Game Night

Date	Participants
5/4/2023	8
5/11/2023	3
5/18/2023	10
5/25/2023	13

ASHLEY BORMAN, TECHNICAL SERVICES LIBRARIAN'S REPORT:

It has been another busy month at the library. Jamie and I have been presenting to the classes about our Summer Reading Program, making sure to highlight the reading portion and programs we have going on throughout the summer.

I have jumped in where needed to help with other programs.

I continue to order materials for the Children's department while we continue our search for a new children's librarian.

We were contacted by Compassionate Connections and have agreed to collaborate with them by hosting their Toy Drive distribution. Children 0-18 will be able to come to the library on June 12 or 13th during set hours to receive a free toy. Conveniently, this is the same week our Summer Reading Program starts, so we can get families involved in the summer reading program at the same time.

I have continued to provide reference services through e-mail and in person for patrons who need assistance finding things in the Wisconsin room.

Adult crafting this month was decoupage jars. We had 7 people in attendance. The June craft will be candle making.

As always, I continue to catalog and process materials.

UPCOMING WORKSHOPS, MEETINGS, & CLASSES:

• None to report.

GIFTS AND MEMORIALS:

The following individuals and organizations donated funds to the Library:

• The township of Matteson donated \$1,000.

CLINTONVILLE PUBLIC LI 2023 MONTHLY ACTIVITIE													month 2022	to date 2023	2022	2021	2020	2019	2018	2017	2016	9 2015
2023 MONTHLY ACTIVITIE			Mar	A	Mari	lum	l. d	۸	Can	Ont	Nav	Daa		2023	2022	2021	2020	2019	2016	2017	2010	2013
Days open	Jan 25	Feb 23	Mar 27	Apr 25	May 25	Jun 0	Jul 0	Aug 0	Sep 0	Oct 0	Nov 0	Dec 0	May 24	125	123	250	63	301	302	303	304	302
· ·	20	20	21	20	25	U	U	U	U	U	U	U	24	120	120	230	00	301	302	303	304	302
DOOR COUNT																						
Door count	4,439	4,057	4,613	4,064	4,390	0	0	0	0	0	0	0	4,196	21,563	17,033	17,094	18,082	80,656	78,764	79,106	84,369	84,46
Avg per day open	178	176	171	163	176								175	173	138	68	287	268	261	261	278	28
CIRCULATION																						
Circs	3,578	3,539	4,280	3,117	2,718	0	0	0	0	0	0	0	3,245	17,232	16,220	26,127	22,410	61,388	68,751	73,866	79,700	78,39
Renewals	601	553	672	774	666	0	0	0	0	0	0	0	730	3,266	3,774	6,623	7,526	19,020	20,472	20,325	20,331	19,54
Subtotal Circulation	4,179	4,092	4,952	3,891	3,384	0	0	0	0	0	0	0	3,975	20,498	19,994	32,750	29,936	80,408	89,223	94,191	100,031	97,93
Avg circ per day open	167	178	183	156	135								166	164	163	131	475	267	295	313	329	32
Overdrive-Audiobook Uses	453	372	407	375	393	0	0	0	0	0	0	0	454	2,000	2,144	4,002	3,555	3,171	2,361	1,914	1,641	1,43
Overdrive-Ebook Uses	373	366	350	349	331	0	0	0	0	0	0	0	329	1,769	1,856	3,742	4,355	3,124	2,861	3,136	3,100	2,89
Overdrive-Magazine Uses	57	47	78	87	66	0	0	0	0	0	0	0	34	335	181	166	339	378	n/a	n/a	n/a	n,
Hoopla	156	213	175	155	173	0	0	0	0	0	0	0	131	872	660	1,313	1,660	1,432	1,124	697	n/a	n,
Total Circulation	5,218	5,090	5,962	4,857	4,347	0	0	0	0	0	0	0	4,923	25,474	24,835	41,973	40,244	88,513	95,569	99,938	104,864	102,26
INTERLIBRARY LOAN																						
Total loaned	2,371	2,447	2,901	2,410	2,403	0	0	0	0	0	0	0	2,547	12,532	12,979	24,414	14,565	32,480	33,304	35,627	34,944	29,90
Total borrowed	1,032	861	1.170		852	0	0	0	0	0	0	0	795	4,901	4,972	9,911	8,494	17,913	19,708	21,559	22,876	22,26
Net	1,339	1,586	1,731	1,424									1,752	-	8,007	14,503	6,071	14,567	13,596	14,068	12,068	7,64
DEGISTEDED DODDOWE		4.46	0/			0/		0.10	0/		411.0	0/										
REGISTERED BORROWER	KS	1st Q	%		2nd Q	%		3rd Q	%		4th Q	%		0.004	0.044	0.000	0.044	0.577	2.007		2.072	4.00
Adult		2,964	68%											2,964	2,814	2,988	2,941	3,577	3,807		3,973	4,32
Juvenile		1,334	32%											1,334	1,214	1,358	1,349	1,743	1,873		1,961	2,03
Total borrowers		4,337	FF0/											4,337	4,078	4,397	4,342	5,370	5,710		5,963	6,39
Resident		2,400	55%											2,400	2,287	2,441	2,395	2,851	2,968		3,080	3,21
Nonresident		1,937	45%											1,937	1,800	1,956	1,947	2,519	2,742		2,883	3,17
PROGRAMMING																						
Adult programs in library	3	1	2			0	0	0	0	0	0	0	5		21	55	27	37	25	37	56	3
Attendance	78	8	15		15	0	0	0	0	0	0	0	570	136	1,538	8,820	1,989	196	129	255	279	18
Adult outreach programs	0	0	0		0	0	0	0	0	0	0	0	0		0	1	16	5	0	0	0	
Attendance	0	0	0	0	0	0	0	0	0	0	0	0	0		0	46	218	166	0	0	0	
Teen programs in library	1	1	1	1	1	0	0	0	0	0	0	0	0		0	0	30	89	38	12	19	
Attendance	23	31	40	23	34	0	0	0	0	0	0	0	0	151	0	0	1,303	529	282	61	107	8
Juvenile programs in library	2	4	3	3	2	0	0	0	0	0	0	0	1	14	8	27	146	383	308	245	248	26
Attendance	94	109	110	115	122	0	0	0	0	0	0	0	65	550	262	1,028	10,528	6,803	5,914	5,378	5,742	5,59
Juvenile outreach programs	1	2	2	1	1	0	0	0	0	0	0	0	24	7	30	2	22	121	70	65	86	8
Attendance	175	432	524	121	334	0	0	0	0	0	0	0	671	1,586	1,546	303	324	1,988	1,393	985	1,290	1,18
Total programs	7	8	8	8	6	0	0	0	0	0	0	0	30	37	59	85	241	635	441	359	409	39
Total attendance	370	580	689	279	505	0	0	0	0	0	0	0	1,306	2,423	3,346	10,197	14,362	9,682	7,718	6,679	7,418	7,04
Meeting Rm (not lib pgrms)	14	11	20	12	11	0	0	0	0	0	0	0	16	68	79	0	70	277	175	154	154	7
VOLUNTEERS																						
Number	2	2	3	3	2	0	0	0	0	0	0	0	2	12	9	16	12	45	55	25	1	1
Hours worked	5.75	7.75	9.25	16.50	3.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	42	32	54	26	125	233.00	162.00	8.00	43.0
COMPUTER STATS																						
Public Computer sessions	173	155	225	191	157	0	0	0	0	0	0	0	153	901	809	1,043	1,177	5,141	6,273	7,458	7,395	8,54
Laptop Checkouts	0	1	0	0	3	0	0	0	0	0	0	0	0	4	1	0	2	29	98	87	114	11
Wireless sessions	503	480	595			0	0	0	0	0	0	0	507	2,845	2,179	4,072	2,492	6,353	6,630	7,711	7,807	7,14
Total website page views	1,544		1,498			0	0	0	0	0	0	0	1,610		8,306	22,123	8,410	30,272	35,689	38,599	37,431	30,90
Facebook likes		1,230				0	0	0	0	0	0	0	1,139		1,139	1,067	1,020	959	833	736	650	57

Hoopla Statistics 2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Registered patrons	8	12	8	3	8	0	0	0	0	0	0	0	37
Audiobooks borrowed	95	133	123	111	132	0	0	0	0	0	0	0	594
BingePass	2	2	1	0	0	0	0	0	0	0	0	0	
Comics borrowed	1	6	2	2	4	0	0	0	0	0	0	0	1!
eBooks borrowed	44	57	40	29	28	0	0	0	0	0	0	0	198
Movies borrowed	8	4	5	9	2	0	0	0	0	0	0	0	28
Music borrowed	1	7	3	2	1	0	0	0	0	0	0	0	14
TV episodes borrowed	5	4	1	2	6	0	0	0	0	0	0	0	18
Total borrows	156	213	175	155	173	0	0	0	0	0	0	0	872
Total cost per month	\$350.57	\$493.97	\$412.72	\$374.73	\$407.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,039.31
													10

Clintonville Public Library 7-Year Capital Improvement Plan

Project		2024	2025	2026	2027	2028	2029	2030	2031
Replace 1 desktop PCs with current technology		1,000							
Replace 4 desktop PCs with current technology			4,000						
Replace 3 desktop PCs with current technology				3,300					
Replace 1 laptop with current technology				1,300					
Replace 3 desktop PCs with current technology					3,300				
Replace Boilers					100,000				
Replace 3 desktop PCs with current technology						3,600			
Replace 1 desktop PC with current technology							1,200		
Replace 3 desktop PCs with current technology								3,600	
Replace 1 laptop with current technology									1,300
Replace 3 desktop PCs with current technology		·				·			3,600
	Totals	1,000	4,000	4,600	103,300	3,600	1,200	3,600	4,900